INSTRUCTIONAL SUPPLIES AND EQUIPMENT

(Percentage of Discount Bid)

BID ID NO. 6216 BEGINS: March 1, 2010

ENDS: February 28, 2011

THE CONTRACT FOR THIS BID HAS BEEN RENEWED THROUGH FEBRUARY 28, 2012

****\$10.00 MINIMUM ORDER APPLIES TO ALL VENDORS**** PLEASE REFER TO THE NOTES (PAGE 4) BEFORE PLACING YOUR ORDER.

ITEM NO. 1 - ARTS & CRAFTS

(COMMODITY CODE 4600010-1722133)

BIDDER

PERCENTAGE OF DISCOUNT 25% - off list price

John R. Green Company25% - off list priceTravis School Equipment, Inc.20% - off list priceKaplan Companies, Inc.19% - off list priceKSS-Kentucky School Service17% - off list priceSchool Specialty12% - off ENP PriceLakeshore Learning Materials5% - off list price

ITEM NO. 2 - ELECTRONIC TEACHING AIDS AND SUPPLIES (COMMODITY CODE 4600130-1726253)

BIDDER

PERCENTAGE OF DISCOUNT

ETA/Cuisenaire	25% - off list price
John R. Green	25% - off list price
Travis School Equipment, Inc.	20% - off list price
Kaplan Companies, Inc.	19% - off list price
KSS-Kentucky School Service	17% - off list price
Lakeshore Learning Materials	5% - off list price
Kamico Instructional Media, Inc.	0%

^{*} Effective 3/3/10, School Specialty has increased their discount to 12% off ENP price.

INSTRUCTIONAL SUPPLIES & EQUIPMENT (PERCENTAGE) – Cont.

ITEM 3 - FURNISHINGS, CLASSROOM - WOODEN (EARLY CHILDHOOD) (COMMODITY CODE 4600130-1726254)

BIDDER PERCENTAGE OF DISCOUNT

ETA/Cuisenaire Tom Sexton & Associates	25% - off list price 25% - off list price
Travis School Equipment, Inc.	20% - off list price
Wood Etc. Corp.	20% - off list price
Kaplan Companies, Inc.	19% - off list price
KSS-Kentucky School Service	10% - off list price
School Specialty	12% - off ENP Price
Lakeshore Learning Materials	5% - off list price

^{*} Effective 3/3/10, School Specialty has increased their discount to 12% off ENP price.

ITEM NO. 4 - RECORDS, CASSETTES AND COMPACT DISCS (COMMODITY CODE 4600160-1722129)

BIDDER PERCENTAGE OF DISCOUNT

John R. Green Company	25% - off list price
Travis School Equipment, Inc.	20% - off list price
Kaplan Companies, Inc.	19% - off list price
KSS-Kentucky School Service	17% - off list price
School Specialty	12% - off ENP Price
ETA/Cuisenaire	6% - off list price
Lakeshore Learning Materials	5% - off list price

^{*} Effective 3/3/10, School Specialty has increased their discount to 12% off ENP price.

INSTRUCTIONAL SUPPLIES & EQUIPMENT (PERCENTAGE) – Cont.

ITEM 5 - TEACHING AIDS AND SUPPLIES

(COMMODITY CODE 4600130-1722134)

BIDDER

PERCENTAGE OF DISCOUNT

ETA/Cuisenaire	25% - off list price
John R. Green Company	25% - off list price
Travis School Equipment, Inc.	20% - off list price
Wood Etc. Corp.	20% - off list price
Kaplan Companies, Inc.	19% - off list price
Educators Outlet	17% - off list price
KSS-Kentucky School Service	17% - off list price
School Specialty	12% - off ENP Price
Lakeshore Learning Materials	5% - off list price
Kamico Instructional Media, Inc.	0%

^{*} Effective 3/3/10, School Specialty has increased their discount to 12% off ENP price.

<u>ITEM NO. 6 - MANIPULATIVES</u> (COMMODITY CODE 4600130-1722130)

BIDDER

PERCENTAGE OF DISCOUNT

ETA/Cuisenaire	25% - off list price
John R. Green Company	25% - off list price
Travis School Equipment, Inc.	20% - off list price
Wood Etc. Corp.	20% - off list price
Kaplan Companies, Inc.	19% - off list price
Educators Outlet	17% - off list price
KSS-Kentucky School Service	17% - off list price
School Specialty	12% - off ENP Price
Lakeshore Learning Materials	5% - off list price
Kamico Instructional Media, Inc.	0%

^{*} Effective 3/3/10, School Specialty has increased their discount to 12% off ENP price.

Vendor Response Notes Bid ID #6216

Educators Outlet

www.educatorsoutlet.com

PO Box 397

Timnath, CO 80547

Phone Number: 1-800-315-2212

Backorders may be cancelled per customer at any time prior to shipment. Educators Outlet will not cancel any items unless the item has been discontinued and will notify customer immediately. **NOTE: discount is for 17% off catalog pricing (New catalogs are effective every January and August) excluding calculators & Free ground shipping. Express shipments or shipments with special instructions are subject to shipping fees – 15 days ARO on in stock items.

ETA/Cuisenaire

www.etacusenaire.com

500 Greenview Court, Vernon Hills, IL. 60061

Phone Number: 1-800-445-5985

Please reference JCPS #6216 to insure the discount. A 25% discount applies to MX-items only. A 6% discount applies to RX-items only. Items with the letter P in the third position of the item number (as in - XXP-XXXX) are not discounted. Delivery is 7-10 business days ARO. Backorders are cancelled only with the customer's request and are usually complete within 30 days. Free shipping on all orders. Net 30, no discounts.

John R. Green Company

www.johnrgreenco.com

411 West Sixth St. Covington, KY. 41011

Phone Number: 1-800-354-9737

Please reference bid #6216. Next day delivery on rush orders received by 2PM; otherwise, delivery in 2-5 days. Backorder policy: as specified on PO ("automatic backorder" when value is over \$10 unless specified as 'Cancel all Backorders' on PO). No backorders are cancelled without customer approval. Discounts apply to the current John R. Green Company Quality Teaching Tools catalog; the 2010 catalog is scheduled for January release and 2011 catalog is scheduled for January 2011 release.

Kaplan Companies, Inc.

www.kaplanco.com

P.O. Box 609 Lewisville, NC. 27023 Phone Number: 1-800-334-2014

Delivery is 7-14 days after receipt of order. **Items excluded from receiving discount are: playground equipment, LAP, assessment and curriculum materials, Tot Tree, Minotaur Bus, computers, gift certificates, lofts and sale flyer or any other discount offer or bid. Backorders will only be cancelled at customers request or if it becomes discontinued. If an item is on backorder after 30 days, we will contact you to see if you wish for the item to remain on order. Net 30 days.

Vendor Response Notes Bid ID #6216 - Contd.

KSS-Kentucky School Service

www.kentuckyschoolservice.com

P.O. Box 886 Elizabethtown, KY. 42702

Phone Number: 1-800-626-4405

Backorders will ONLY be cancelled at customers request or if the item is obsolete or otherwise unavailable. 10% discount when invoices are paid within 30 days.

School Specialty

www.schoolspecialty.com

P.O. Box 1579 Appleton, WI. 54912 Phone Number: 1-800-675-1775

Please reference School Specialty's Bid # for this offer is 2009228170SS. **Discount applies to current School Specialty Education Catalog ENP Price.** Estimate delivery time for in-stock items is 2-3 business days ARO. Delivery on furniture/equipment items varies by manufacturer. Please call our Customer Service at 888-388-3224 to discuss/cancel any back orders. Net 30 Days. FOB destination – **Inside Delivery**.

Travis School Equipment, Inc.

www.travisschoolequipment.net

P.O. Box 249, Calvert City, KY. 42029

Phone Number: 1-800-952-2989

To cancel backorders, we need your PO number and item number. At your request, all non-special order backorders may be cancelled. Also must cancel within 2 weeks of shipment. Net 30 days from date of invoice.

Wood Etc. Corp.

mail@woodetccorp.com

131 Yorktown, Dallas, TX 75208 Phone Number: 1-800-733-5755

Delivery 14-21 days.

Net 30

VENDORS' ADDRESSES, PHONE NUMBERS & QUOTED TERMS

ETA/Cuisenaire 500 Greenview Court Vernon Hills, IL 60061

PHONE NO.: 1-888-333-9588

TERMS: Net Vendor #64710

Educators Outlet PO Box 397

Timnath, CO 80547

PHONE NO.: 800-315-2212

TERMS: Net Vendor #110075

John R. Green Company

411 W. 6th St.

Covington, KY 41011

PHONE NO.: 1-800354-9737

TERMS: Net Vendor #68730

Kaplan Companies, Inc.

P.O. Box 609

Lewisville, NC 27023

PHONE NO.: 1-800-334-2014

TERMS: Net Vendor #73560

Kamico Instructional Media, Inc.

4413 Spicewood Springs Rd.

Austin, TX 78759

PHONE NO.: 512-343-0801

TERMS: Net Vendor #2211

Kentucky School Service

5212 Dixie Hwy.

Louisville, KY 40216

PHONE NO.: 1-800-626-4405

TERMS: Net (10% discount if paid within 30 days)

Vendor #74280

Lakeshore Learning Materials

2695 E. Dominguez St.

Carson, CA 90895

PHONE NO.: 1-800-778-4456

TERMS: Net 30 Vendor #57315

School Specialty (**REF. 2009228170**)

P.O. Box 8105

Mansfield, OH 44901-8105

PHONE: 1-888-388-3224 (OPT 2)

TERMS: Net Vendor # 136087

Tom Sexton & Associates

65 Cummings Drive Walton, KY 41094

PHONE NO.: 859-485-7065

TERMS: Net Vendor #136460

Travis School Equipment, Inc.

P.O. Box 249

Calvert City, KY 42029 PHONE: 1-800-952-2989

TERMS: Net Vendor # 148995

Wood Etc. Corp. 131 Yorktown

Dallas, TX 75208

PHONE NO.: 1-800-733-5755

TERMS: Net Vendor #131743