

MUSIC: K-12 INSTRUMENTS, SUPPLIES ACCS. (%)

BID ID 7822

NOTE: Specific vendors require PO Mailing and Remittance to be selected on Requisition prior to releasing

Refer to Vendors section for important reference information

Begins: April 2, 2020
Ends: April 1, 2021

Description	Commodity Code	Vendor(s)	% of Discount
Item No.: 1 - All Classrooms: Supplies and Accessories Includes music stands, metronome, tuner, etc.	4600500-2014396	Mel Owen Music, Inc.	35.00%
		Old Town Violins, LLC	30.00%
		K&S Music	20.00%
		Washington Music Center	20.00%
		Doo Wop Shop	10.00%
		Music and Arts Centers*	5.00%
		Woodwind & Brasswind, Inc.	3.00%
Item No.: 2 - Concert/Marching Band: Wind Instruments Includes clarinet, saxophone, trumpet, euphonium, etc.	4600500-2014397	K&S Music	60.00%
		RS Berkeley Musical Instruments Catalog	
		Mel Owen Music, Inc.	35.00%
		Washington Music Center	20.00%
		Doo Wop Shop	10.00%
		Music and Arts Centers*	5.00%
		Woodwind & Brasswind, Inc.	3.00%
Item No.: 3 - Concert/Marching Band: Wind Instrument Supplies and Accessories Includes reed, ligature, mouthpiece, swab, snake, disinfectant, instrument stand, instrument case, etc.	4600500-2014398	Mel Owen Music, Inc.	30.00%
		K&S Music	25.00%
		Washington Music Center	20.00%
		Doo Wop Shop	10.00%
		Music and Arts Centers*	5.00%
		Woodwind & Brasswind, Inc.	3.00%
Item No.: 4 - Concert/Marching Band: Large Percussion Instruments & Drums Includes concert bass drum, marimba, chime, snare drum, etc.	4600500-2014399	Mel Owen Music, Inc.	35.00%
		Washington Music Center	20.00%
		Doo Wop Shop	10.00%
		K&S Music	10.00%
		Music and Arts Centers*	5.00%
		Woodwind & Brasswind, Inc.	3.00%

Description	Commodity Code	Vendor(s)	% of Discount
Item No.: 5 - Concert/Marching Band: Small & Hand-Held Percussion Instruments Includes tambourine, guiro, ratchet, etc.	4600500-2014400	Mel Owen Music, Inc. Washington Music Center K&S Music Doo Wop Shop Music and Arts Centers* Woodwind & Brasswind, Inc.	30.00% 20.00% 15.00% 10.00% 5.00% 3.00%
Item No.: 6 - Concert/Marching Band: Percussion Supplies and Accessories Includes case, stick, instrument stand, etc.	4600500-2014401	Mel Owen Music, Inc. Washington Music Center K&S Music Doo Wop Shop Music and Arts Centers* Woodwind & Brasswind, Inc.	30.00% 20.00% 15.00% 10.00% 5.00% 3.00%
Item No.: 7 - Concert/Marching Band: Percussion Mallets Includes xylophone mallet, timpani mallet, chime mallet, etc.	4600500-2014402	Mel Owen Music, Inc. Washington Music Center K&S Music Doo Wop Shop Music and Arts Centers* Woodwind & Brasswind, Inc.	30.00% 20.00% 15.00% 10.00% 5.00% 3.00%
Item No.: 8 - Concert/Marching Band: Drum Heads Includes snare drum head, timpani drum head, etc.	4600500-2014403	Mel Owen Music, Inc. Washington Music Center Doo Wop Shop K&S Music Music and Arts Centers* Woodwind & Brasswind, Inc.	35.00% 20.00% 10.00% 10.00% 5.00% 3.00%
Item No.: 9 - General Music/Modern Band: Barred Instruments Includes soprano xylophone, bass bar, alto glockenspiel, tenor metallophone, chromatic add-on, etc.	4600500-2014404	Washington Music Center K&S Music Music and Arts Centers* Woodwind & Brasswind, Inc.	20.00% 10.00% 5.00% 3.00%

Description	Commodity Code	Vendor(s)	% of Discount
<p>Item No.: 10 - General Music/Modern Band: Percussion Instruments</p> <p>Includes djembe, tubano, bongo, cajon, conga, maraca, rhythm stick, triangle, clave, boomwhacker, shekere, bell, tambourine, frame drum, acoustic drum set, electric drum set, etc.</p>	4600500-2014405	Mel Owen Music, Inc. K&S Music Washington Music Center Doo Wop Shop Music and Arts Centers* Woodwind & Brasswind, Inc.	35.00% 20.00% 20.00% 10.00% 5.00% 3.00%
<p>Item No.: 11 - General Music/Modern Band: Wind Instruments</p> <p>Includes recorder, dood, toot, pbuzz, pbone, accordion, wind synthesizer, etc.</p>	4600500-2014406	Mel Owen Music, Inc. K&S Music Washington Music Center Doo Wop Shop Music and Arts Centers* Woodwind & Brasswind, Inc.	25.00% 20.00% 20.00% 10.00% 5.00% 3.00%
<p>Item No.: 12 - General Music/Modern Band: String Instruments</p> <p>Includes soprano ukulele, acoustic guitar, electric guitar, bass guitar, banjo, mandolin, etc.</p>	4600500-2014407	Mel Owen Music, Inc. K&S Music Washington Music Center Doo Wop Shop Music and Arts Centers* Woodwind & Brasswind, Inc.	30.00% 25.00% 20.00% 10.00% 5.00% 3.00%
<p>Item No.: 13 - General Music/Modern Band: Amps and Sound Systems</p> <p>Includes bass amp, guitar amp, mixer, rehearsal system, monitor, mic, sound system, etc.</p>	4600500-2014408	Washington Music Center Doo Wop Shop K&S Music Music and Arts Centers* Woodwind & Brasswind, Inc.	20.00% 10.00% 10.00% 5.00% 3.00%
<p>Item No.: 14 - General Music/Modern Band: Supplies and Accessories</p> <p>Includes yarn mallet, tubing, rubber foot, pin, instrument string, cable, pedal, pick-up, direct box, strap, pick, instrument stand, mount, rack, bag, case, etc.</p>	4600500-2014409	Mel Owen Music, Inc. K&S Music Washington Music Center Doo Wop Shop Music and Arts Centers* Woodwind & Brasswind, Inc.	25.00% 20.00% 20.00% 10.00% 5.00% 3.00%

Description	Commodity Code	Vendor(s)	% of Discount
Item No.: 19 - Pianos: Synthesizers Includes keyboard synthesizers, etc.	4600500-2014414	K&S Music Casio products Washington Music Center Doo Wop Shop Music and Arts Centers* Woodwind & Brasswind, Inc.	20.00% 20.00% 10.00% 5.00% 3.00%
Item No.: 20 - Pianos: Digital Pianos Includes basic digital piano, intermediate digital piano, advanced digital piano, portable digital piano, etc.	4600500-2014415	K&S Music Casio products Doo Wop Shop Music and Arts Centers* Woodwind & Brasswind, Inc.	20.00% 10.00% 5.00% 3.00%
Item No.: 21 - Pianos: Acoustic Vertical Pianos		No bids received.	
Item No.: 22 - Pianos: Acoustic Grand Pianos		No bids received.	
Item No.: 23 - Pianos: Digital Piano Labs Includes eight station piano lab, sixteen station piano lab, etc.	4600500-2014418	K&S Music Casio products Doo wop Shop Music and Arts Centers* Woodwind & Brasswind, Inc.	20.00% 10.00% 5.00% 3.00%
Item No.: 24 - Pianos/Synthesizers: Supplies and Accessories Includes dolly, keyboard lock, bench, instrument stand, cover, case, etc.	4600500-2014419	Washington Music Center Doo Wop Shop K&S Music Music and Arts Centers* Woodwind & Brasswind, Inc.	20.00% 10.00% 10.00% 5.00% 3.00%

VENDORS

Doo Wop Shop**Vendor #53788**

1587 Bardstown Rd.

Louisville, KY 40205

Vendor Rep: Jonathan Davis

Email: jonathandavis@doowop.com

Phone: 502-456-5250

K&S Music**Vendor #25740**

61 Industrial Rd.

Berkeley Heights, NJ 07922

Vendor Rep: Ken Fragner

Email: krf@kandsmusic.com

Phone: 908-790-0400(20)

Mel Owen Music, Inc.**Vendor #83235**

4210 Shelbyville Rd.

Louisville, KY 40207

Vendor Rep: Karren Kayse

Email: karren@melowenmusic.com

Phone: 502-893-6624

Guitar Center dba**Music and Arts Centers****Vendor #28420**

808 Lyndon Lane Suite 103

Louisville, KY 40222

Vendor Rep: Carrie RavenStem

Email: carrie.ravenstem@musicarts.com

Phone: 502-552-7899

PO Mailing: 2 & Remit: 2**Raymond Weaver dba****Noteworthy Sheet Music****Vendor #136164**

4012 Dupont Circle

Louisville, KY 40207

Vendor Rep: Ray Weaver

Email: violiner1@hotmail.com

Phone: 502-345-5485

Old Town Violins, LLC**Vendor #40776**

382 S. Broadway

Lexington, KY 40508

Vendor Rep: Joe Hislope

Email: info@oldtownviolins.com

Phone: 859-226-5015

Washington Music Center**Vendor #148997**

11151 Veirs Mill Rd.

Wheaton, MD 20902

Vendor Rep:

Email: bids@chucklebins.com

Phone: 301-946-8808

Woodwind & Brasswind, Inc.**Vendor #58498**

PO Box 7479

Westlake Village, CA 61359-7479

Vendor Rep: Gregory Spretnjak

Email: schools@wwbw.com

Phone: 800-346-4448

Note: reference #GS01312020111
on any quote requests