

**BID ID 7510**

**BEGINS: February 28, 2018**  
**ENDS: February 27, 2019**

**IMPORTANT!! PLEASE READ BEFORE USING BID!!**

- \* **MINIMUM ORDER FOR THE INSTRUCTIONAL PERCENTAGE BID IS \$25.00**
- \* **FURNITURE IS NOT PART OF THE INSTRUCTIONAL PERCENTAGE BID.**
- \* **EARLY CHILDHOOD FURNITURE IS AVAILABLE ON THE CLASSROOM AND OFFICE FURNITURE PERCENTAGE BID. THE CONTACT FOR FURNITURE PURCHASES IS JEANETTE DAVIS, X3694.**
- \* **TONER/SUPPLIES FOR PRINTERS AND COPIERS ARE NOT PART OF THE INSTRUCTIONAL PERCENTAGE BID.**

**ITEM 1 - ARTS & CRAFTS SUPPLIES**

The items required include (but are not limited to) art tapes, beads, canvas, glazes, clay, collage materials, craft knives, craft materials, fabric crafts, glue guns, paint, paint brushes, scratch art, sculpting materials, yarn etc. The percentage of discount will apply to all like items in this category.

**ITEM 2 - ARTS & CRAFTS EQUIPMENT**

The items required include (but are not limited to) button makers, drying racks, die cutters, kilns, paper roll racks, pottery wheels, etc. The percentage of discount will apply to all like items in this category.

**ITEM 3 - CLASSROOM AND OFFICE ACCESSORIES (EXCLUDES EARLY CHILDHOOD FURNITURE)**

The items required (but are not limited to) all easels, instructional carpets/rugs, and pretend play kitchens and doll beds.  
The percentage of discount will apply to all like items in this category.

**ITEM 4 - TEACHING AIDS & SUPPLIES**

The items required (but are not limited to) bulletin board supplies, name plates, stamp sets, pocket charts, games, puzzles, globes, maps, flash cards, plastic storage bins, instructional records, manipulatives, etc.  
The percentage of discount will apply to all like items in this category.

**ITEM 5 - PLAY AND RECESS AIDS**

The items required (but are not limited to) playground balls, jump ropes, riding toys, etc.  
The percentage of discount will apply to all like items in this category.

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**Please read the following exclusions. The exclusions ARE NOT part of this percentage bid.**

**EXCLUSION & REFERENCE NOTES**

**EAI (Eric Armin, Inc.)**

Catalog discount does not apply to calculators & peripheral, all Texas instruments & Vernier products, software, timers, stopwatches, furniture, carpets, Little Bits, Cubelets, Ozobots, Sphero, Sam Labs, Makey Makey or 5eBoard (order these items at catalog price). Discount cannot be combined with other offers including discounts through bids, quotes, web sale prices or EAI coupons.

- \* REFERENCE: "Bid #7510" must be referenced on all requisitions in General Notes in MUNIS (Click to print on PO).  
EAI Education online website address:

[www.eaieducation.com](http://www.eaieducation.com)

**ETA hand2mind**

EXCLUSIONS: Professional development, ETA hand2mind Custom Kits including National Geographic NGSS kits, Discovery Education STEM Camp Kits, National and North Carolina 4-H Kits, Kits for use with Great Minds' Eureka Math Curriculum, Special promotions, sale items brochures and bid prices (prefixed by BD).

Reference "JCPS#7510" on all requisitions in general notes in MUNIS (Click to print on PO)

**Kaplan Early Learning Company**

EXCLUSIONS: Sales offers, bids, quotes, coupons, additional discounts, gift certificates, outdoor playground structures, parts, surfacing's or services of playground, lofts, technology products, computers & accessories, curriculum, assessments & screening maters, "All About ECERS-R", "All About ITERS-R", professional development, Lego products, Tot Tree (#96616), Gaggle Buggy (#26792), laminators & accessories and ABC Mouse products.

**Kentucky Mud Works**

Note: Some products have multiple prices for the same product (moist clay, for example). Kentucky Mudworks offers bulk pricing. Example, if you want 100 lbs. of clay, it would be \$.70/lb. less JCPS 8% discount, but if you wanted 500 lbs. of clay, it would be \$.60/lb. less JCPS 8% discount. Whatever the lowest bulk prices is for the quantity specified, the JCPS discount would be in addition to the bulk discount.

**Kurtz Brothers Inc. dba John R. Green**

EXCLUSIONS:

- ITEM 1 - Arts & Crafts Supplies - Excludes pages 694-915
- ITEM 2 - Arts & Crafts Equipment - Excludes Pages 694-915
- ITEM 3 - Classroom and Office Furnishings - Excludes Pages 2-693
- ITEM 4 - Teaching Aids and Supplies - Excludes Pages 694-915
- ITEM 5- Play and Recess Aids - Excludes Pages 694-704 SNF 706-915

## Instructional Supplies & Equipment %

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**Kurtz Brothers Inc. dba John R. Green continued**

Pricing is available online by using option #1 or option #2

Option #1 - This web address goes directly to JCPS pricing.

[www.johnrgreenco.com/jcps](http://www.johnrgreenco.com/jcps)

Option #2 - The website can also be found using the below address and enter JCPS in the PROMO CODE box.

[www.johnrgreenco.com](http://www.johnrgreenco.com)

- \* Please note that the website also contains the items that were awarded to John R. Green on the Instructional Line item Bid # 7509.
- \* These items will be flagged with an \* and noted "YOUR CONTRACT 7509 PRICE".
- \* FOR JOHN R GREEN ONLY, items from the instructional line item Bid 7509 and the Instructional percentage Bid 7510 can be combined on same requisition.

### **Lakeshore Learning Materials**

REFERENCE: "PER BID #7510" on all requisitions in General Notes in MUNIS  
(Click to print on PO)

### **OTC Brands** *formerly Oriental Trading Company*

REFERENCE: "#503626" on all requisitions in General Notes in MUNIS (Click to print on PO)  
EXCLUSIONS: Custom imprint (advertising specialty products) by Fun Impressions Group

### **S & S Worldwide**

REFERENCE: "Bid #7510 %" on all requisitions in General Notes in MUNIS  
(Click to print on PO)

EXCLUSIONS: Offer codes, sale prices, internet specials, quantity breaks, special promotions, items labeled FOB/dropship are not eligible for free freight.

### **School Specialty**

Reference "7785777424" on all requisitions in general notes in MUNIS (Click print on PO).  
Catalogs to include School Specialty Education Essentials, School Specialty Art Education/SAX, School Specialty Special Needs Catalog/Abilitations, School Specialty Physical Education & Recreation/Sportime, School Specialty Early Childhood.

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**School Specialty Continued**

Pricing is available online, but you **MUST** sign-in using the Log In Information created for JCPS only.

See below for the website link and login information. When logged in, it should show the current contracted discounted price or "Your Price".

If "Your Price" is not already shown, then click on the underlined description. This will take you to the next screen. Click on the red button to "See Your Price" This is your contracted price after discount is already taken

No further discounts should be taken and this is the **ONLY** online pricing for JCPS. ***Do not use the site with "Web Prices".***

[www.schoolspecialty.com](http://www.schoolspecialty.com)

**School Specialty Login: User Name:** jcpsprice **Password:** jcpsprice

**REMINDER: Please check the Instructional & Office Supplies Line Item Bid 7509 BEFORE using the Instructional Supplies & Equipment Percentage Bid 7510.**

**\*\*\*\$25.00 MINIMUM ORDER APPLIES TO ALL VENDORS\*\*\***

**ITEM NO. 1 - ARTS & CRAFTS**  
**(COMMODITY CODE 4600010-1722133)**

<u>Bidder</u>	Percentage of Discount
School Specialty, Inc. - <b>Reference: "Bid #7785777424"</b> <i>(See Exclusions)</i>	34% Off catalog list price
Kurtz Brothers dba John R Green <i>(See Exclusions)</i>	30% Off catalog list price
KSS- Kentucky School Service	20% Off catalog list price
Kaplan Early Learning Company <i>(See Exclusions)</i>	19% Off catalog list price
S&S Worldwide - Reference: " <b>Bid #7510%</b> " <i>(See Exclusions)</i>	18% Off catalog list price
ETA hand2mind <i>(See Exclusions)</i>	15% Off catalog list price
Learning Resources	10% Off catalog list price
Kentucky Mudworks, LLC. <i>(See Exclusions)</i>	8% Off catalog list price
Lakeshore Learning Materials - <b>Reference: "PER BID #7510"</b> <i>(See Exclusions)</i>	7% Off catalog list price
OTC Brands formerly Oriental Trading Company, Inc. - <b>Reference: "#503626"</b> <i>(See Exclusions)</i>	5% Off catalog list price

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**ITEM NO. 2 - ARTS & CRAFTS EQUIPMENT**  
**(COMMODITY CODE 4600010-2013631)**

**Bidder**

Percentage of Discount

School Specialty, Inc. - <b>Reference: "Bid #7785777424"</b> <i>(See Exclusions)</i>	34%	Off catalog list price
Kurtz Brothers dba John R Green <i>(See Exclusions)</i>	30%	Off catalog list price
KSS- Kentucky School Service	20%	Off catalog list price
Kaplan Early Learning Company <i>(See Exclusions)</i>	19%	Off catalog list price
S&S Worldwide - <b>Reference: "Bid #7510%"</b> <i>(See Exclusions)</i>	18%	Off catalog list price
ETA hand2mind <i>(See Exclusions)</i>	15%	Off catalog list price
Kentucky Mudworks, LLC <i>(See Exclusions)</i>	10%	Off catalog list price
Learning Resources	10%	Off catalog list price
Lakeshore Learning Materials - <b>Reference: "PER BID #7510"</b> <i>(See Exclusions)</i>	7%	Off catalog list price

**\*\*\*\$25.00 MINIMUM ORDER APPLIES TO ALL VENDORS\*\*\***

**ITEM NO. 3 - CLASSROOM AND OFFICE FURNISHINGS**  
**(COMMODITY CODE 4600130-1726254)**

**Bidder**

Percentage of Discount

School Specialty, Inc. - <b>Reference: "Bid #7785777424"</b> <i>(See Exclusions)</i>	25%	Off catalog list price
Kaplan Early Learning Company <i>(See Exclusions)</i>	19%	Off catalog list price
S&S Worldwide - <b>Reference: "Bid #7510%"</b> <i>(See Exclusions)</i>	18%	Off catalog list price
ETA hand2mind - <i>(See Exclusions)</i>	15%	Off catalog list price
Kurtz Brothers dba John R Green <i>(See Exclusions)</i>	10%	Off catalog list price
KSS- Kentucky School Service	10%	Off catalog list price
Learning Resources	10%	Off catalog list price
Lakeshore Learning Materials - <b>Reference: "PER BID #7510"</b> <i>(See Exclusions)</i>	7%	Off catalog list price

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**ITEM NO. 4 -TEACHING AIDS & SUPPLIES**  
**(COMMODITY CODE 4600130-1722134)**

**Bidder**

Percentage of Discount

School Specialty, Inc. - <b>Reference: "Bid #7785777424"</b> <i>(See Exclusions)</i>	34%	Off catalog list price
Kurtz Brothers dba John R Green <i>(See Exclusions)</i>	30%	Off catalog list price
KSS- Kentucky School Service	20%	Off catalog list price
Kaplan Early Learning Company <i>(See Exclusions)</i>	19%	Off catalog list price
S&S Worldwide - <b>Reference: "Bid #7510%"</b> <i>(See Exclusions)</i>	18%	Off catalog list price
EAI - Eric Armin, Inc. <i>(See Exclusions)</i>	15%	Off catalog list price
ETA hand2mind <i>(See Exclusions)</i>	15%	Off catalog list price
Learning Resources	10%	Off catalog list price
Lakeshore Learning Materials - <b>Reference: "PER BID #7510"</b> <i>(See Exclusions)</i>	7%	Off catalog list price
Follett School Solutions	5%	Off catalog list price
OTC Brands <i>formerly Oriental Trading Company, Inc.</i> - <b>Reference: "#503626"</b> <i>(See Exclusions)</i>	5%	Off catalog list price

**\*\*\*\$25.00 MINIMUM ORDER APPLIES TO ALL VENDORS\*\*\***

**ITEM NO. 5 - PLAY AND RECESS AIDS**  
**(COMMODITY CODE 4600130-2013632)**

**Bidder**

Percentage of Discount

School Specialty, Inc. - <b>Reference: "Bid #7785777424"</b> <i>(See Exclusions)</i>	34%	Off catalog list price
Kurtz Brothers dba John R Green <i>(See Exclusions)</i>	30%	Off catalog list price
KSS- Kentucky School Service	20%	Off catalog list price
Kaplan Early Learning <i>(See Exclusions)</i>	19%	Off catalog list price
S&S Worldwide - <b>Reference: "Bid #7510%"</b> <i>(See Exclusions)</i>	18%	Off catalog list price
ETA hand2mind - <i>(See Exclusions)</i>	15%	Off catalog list price
Learning Resources	10%	Off catalog list price
Lakeshore Learning Materials - <b>Reference: "PER BID #7510"</b> <i>(See Exclusions)</i>	7%	Off catalog list price

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**VENDOR'S**

**ETA hand2mind**

500 Greenview Court  
Vernon Hills, IL 60061  
Phone No.: 1-800-445-5985  
TERMS: Net  
Vendor# 64710

**Follett School Solutions**

1340 Ridgeview Drive  
McHenry, IL 60050-7048  
Phone No.: 877-899-8550  
Vendor: # 117527

**Kaplan Early Learning Company**

1310 Lewisville-Clemmons Road  
Lewisville, NC 27023  
Phone No.: 1-800-334-2014  
TERMS: Net  
Vendor# 73560

**Kurtz Brothers, Inc.**

dba John R. Green  
P.O. Box 392  
Clearfield, PA 16830  
Phone No.: 859-620-9948  
Representative: Vicky Keck  
[vickykeck@johnrgreenco.com](mailto:vickykeck@johnrgreenco.com)  
Vendor # 34413

Eric Armin Inc.

**dba EAI Education**

P.O. Box 7046  
Oakland, NJ 07436  
Phone No.: 1-800-770-8010  
Vendor# 131547

**KSS-Kentucky School Service**

P.O. Box 886  
Elizabethtown, KY 42702  
Phone No.: 1-800-626-4405  
TERMS: Net  
(10% discount if paid within 20 days of invoice date)  
Vendor #74280

**Kentucky Mudworks, LLC**

506 Baxter Avenue  
Louisville, KY 40204  
Phone No.: 502-915-7790  
TERMS: Net  
Vendor# 3484

**Lakeshore Learning Materials**

Ref: "Bid #7510" on Purchase Order  
2695 E. Dominguez St.  
Carson, CA 90895  
Phone No.: 800-778-4456  
TERMS: Net  
Vendor # 57315

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**Learning Resources**

380 North Fairway Drive  
Vernon Hills, IL 60061  
Phone No.: 888-489-9388  
Vendor # 132167

**S&S Worldwide**

Ref: "BID #7510 %" on Purchase Order  
JCPS Vendor Account #11611556  
75 Mill Street  
P.O. Box 513  
Colchester, CT 06415  
Phone No.: 800-642-7354 Ext# 2144  
Representative: Shelby Akers  
[sakers@ssww.com](mailto:sakers@ssww.com)  
TERMS: Net  
Vendor # 116901

**OTC Brands**

*Formerly Oriental Trading Company*  
Reference: 503626 on Purchase Order  
4206 S. 108th Street  
Omaha, NE 68137-1215  
Phone No.: 800-228-2269  
TERMS: Net 30 Days  
Vendor # 34901

**School Specialty, Inc.**

Ref: "Bid# 7785777424" on all requisitions  
P.O. Box 1579  
Appleton, WI 54912-1579  
Customer Service: 1-888-388-3224 Option #4  
REP: Jonathan Gossom - 502-475-2988  
[jonathan.gossom@schoolspecialty.com](mailto:jonathan.gossom@schoolspecialty.com)  
TERMS: Net  
Vendor # 136087