

**INSTRUCTIONAL SUPPLIES & EQUIPMENT (Percentage)**

**BID 7643**

**MINIMUM ORDER \$25.00**

**IMPORTANT!! PLEASE SEE AND READ EXCLUSIONS (PAGES 8-9) BEFORE USING BID!!**

- **MINIMUM ORDER FOR THE INSTRUCTIONAL PERCENTAGE BID IS \$25.00.**
- **FURNITURE IS NOT PART OF THE INSTRUCTIONAL PERCENTAGE BID.**
- **EARLY CHILDHOOD FURNITURE IS AVAILABLE ON THE CLASSROOM AND OFFICE FURNITURE PERCENTAGE BID. THE CONTACT FOR FURNITURE PURCHASES IS JEANETTE DAVIS, X3694.**
- **TONER & SUPPLIES FOR PRINTERS AND COPIERS ARE NOT PART OF THE INSTRUCTIONAL PERCENTAGE BID.**
- **LOGIN INFORMATION – SEE PAGE 10.**
- **YOU MAY COMBINE ITEMS CHOSEN FROM JOHN R GREEN AND SCHOOL SPECIALTY ON THE INSTRUCTIONAL LINE ITEM BID 7647 AND THE INSTRUCTIONAL PERCENTAGE BID 7643 ON THE SAME REQUISITION.**

**REMINDER:** Please check the Instructional & Office Supplies Line Item Bid 7647 **BEFORE** using the Instructional Supplies & Equipment Percentage Bid 7643.

The Instructional Percentage Bid 7643 should be used for instructional supplies. **Please use Cardinal Office for “office type” supplies that are not available on the Instructional Line Item Bid.**

**INSTRUCTIONAL SUPPLIES & EQUIPMENT (Percentage)**

**BID 7643**

**MINIMUM ORDER \$25.00**

**ITEM 1 - ARTS & CRAFTS SUPPLIES - COMMODITY CODE – 4600010-1722133**

Examples: Art tapes, beads, canvas, glazes, clay, collage materials, craft knives, craft materials, fabric crafts, glue guns, paint, paint brushes, scratch art, sculpting materials, yarn etc.

	Percentage of Discount Off Catalog/Web List Price
ETA hand2mind <b>(SEE EXCLUSIONS)</b>	15%
John R Green (Kurtz Brothers)	30%
Kaplan Early Learning Company <b>(SEE EXCLUSIONS)</b>	17%
Kentucky Mudworks, LLC	10%
KSS – Kentucky School Service	20%
Lakeshore Learning Materials <b>(SEE EXCLUSIONS)</b>	7%
NASCO Education – Reference “QT #35239” <b>(SEE EXCLUSIONS)</b>	10%
National School Products	10%
OTC Brands (formerly Oriental Trading) Reference “503626” <b>(SEE EXCLUSIONS)</b>	5%
Positive Promotions <b>(SEE EXCLUSIONS)</b>	5%
Really Good Stuff – Reference #0010054 <b>(SEE EXCLUSIONS)</b>	3%
S & S Worldwide <b>(SEE EXCLUSIONS)</b>	18%
School Specialty, Inc. <b>(SEE EXCLUSIONS)</b>	34%

**INSTRUCTIONAL SUPPLIES & EQUIPMENT (Percentage)**

**BID 7643**

**MINIMUM ORDER \$25.00**

**ITEM 2 - ARTS & CRAFTS EQUIPMENT - COMMODITY CODE-4600010-2013631**

Examples: Button makers, drying racks, die cutters, kilns, paper roll racks, pottery wheels, etc.

	Percentage of Discount Off Catalog/Web List Price
John R Green (Kurtz Brothers)	10%
Kaplan Early Learning Company <b>(SEE EXCLUSIONS)</b>	17%
Kentucky Mudworks, LLC	10%
KSS – Kentucky School Service	10%
Lakeshore Learning Materials <b>(SEE EXCLUSIONS)</b>	7%
NASCO Education- Reference “QT #35239” <b>(SEE EXCLUSIONS)</b>	10%
OTC Brands (formerly Oriental Trading) Reference “503626” <b>(SEE EXCLUSIONS)</b>	5%
Positive Promotions <b>(SEE EXCLUSIONS)</b>	5%
Really Good Stuff – Reference #0010054 <b>(SEE EXCLUSIONS)</b>	3%
S & S Worldwide <b>(SEE EXCLUSIONS)</b>	18%
School Specialty, Inc. <b>(SEE EXCLUSIONS)</b>	25%

**INSTRUCTIONAL SUPPLIES & EQUIPMENT (Percentage)**

**BID 7643**

**MINIMUM ORDER \$25.00**

**ITEM 3 - CLASSROOM MISCELLANEOUS ACCESSORIES- COMMODITY CODE – 4600130-1726254**

Examples: All easels, instructional carpets, bean bags, stability balls, pretend play kitchens and doll beds, etc.

**THIS COMMODITY CODE DOES NOT INCLUDE FURNITURE. PLEASE USE THE FURNITURE BID FOR FURNITURE PURCHASES.**

Percentage of Discount Off  
Catalog/Web List Price

ETA hand2mind <b>(SEE EXCLUSIONS)</b>	15%
John R Green (Kurtz Brothers)	10%
Kaplan Early Learning Company <b>(SEE EXCLUSIONS)</b>	17%
KSS– Kentucky School Service	10%
Lakeshore Learning Materials <b>(SEE EXCLUSIONS)</b>	7%
NASCO Education – Reference “QT #35239” <b>(SEE EXCLUSIONS)</b>	10%
National School Products	10%
OTC Brands (formerly Oriental Trading) Reference “503626” <b>(SEE EXCLUSIONS)</b>	5%
Positive Promotions <b>(SEE EXCLUSIONS)</b>	5%
Really Good Stuff – Reference #0010054 <b>(SEE EXCLUSIONS)</b>	3%
S & S Worldwide <b>(SEE EXCLUSIONS)</b>	18%
School Specialty, Inc. <b>(SEE EXCLUSIONS)</b>	34%

**INSTRUCTIONAL SUPPLIES & EQUIPMENT (Percentage)**

**BID 7643**

**MINIMUM ORDER \$25.00**

**ITEM 4 - TEACHING AIDS & SUPPLIES- COMMODITY CODE – 4600130-1722134**

Examples: Bulletin board supplies, name plates, stamp sets, pocket charts, games, puzzles, globes, maps, flash cards, plastic storage bins, instructional books, manipulatives, etc.

	Percentage of Discount Off Catalog/Web List Price
ETA hand2mind ( <b>SEE EXCLUSIONS</b> )	15%
John R Green (Kurtz Brothers)	30%
Kaplan Early Learning Company ( <b>SEE EXCLUSIONS</b> )	17%
KSS – Kentucky School Service	20%
Lakeshore Learning Materials ( <b>SEE EXCLUSIONS</b> )	7%
NASCO Education - Reference “QT #35239” ( <b>SEE EXCLUSIONS</b> )	10%
National School Products	10%
OTC Brands (formerly Oriental Trading) Reference “503626” ( <b>SEE EXCLUSIONS</b> )	5%
Positive Promotions ( <b>SEE EXCLUSIONS</b> )	5%
Really Good Stuff –Reference #0010054 ( <b>SEE EXCLUSIONS</b> )	3%
S & S Worldwide ( <b>SEE EXCLUSIONS</b> )	18%
School Specialty, Inc. ( <b>SEE EXCLUSIONS</b> )	34%

**INSTRUCTIONAL SUPPLIES & EQUIPMENT (Percentage)**

**BID 7643**

**MINIMUM ORDER \$25.00**

**ITEM 5 – PLAY AND RECESS AIDS - COMMODITY CODE – 4600130-2013632**

Examples: Playground balls, jump ropes, riding toys, etc.

	Percentage of Discount Off Catalog/Web List Price
John R Green (Kurtz Brothers)	30%
Kaplan Early Learning Company <b>(SEE EXCLUSIONS)</b>	17%
KSS – Kentucky School Service	20%
Lakeshore Learning Materials <b>(SEE EXCLUSIONS)</b>	7%
NASCO Education – Reference “QT #35239” <b>(SEE EXCLUSIONS)</b>	10%
National School Products	10%
OTC Brands (formerly Oriental Trading) Reference “503626” <b>(SEE EXCLUSIONS)</b>	5%
Positive Promotions <b>(SEE EXCLUSIONS)</b>	5%
Really Good Stuff – Reference #0010054 <b>(SEE EXCLUSIONS)</b>	3%
S & S Worldwide <b>(SEE EXCLUSIONS)</b>	18%
School Specialty, Inc. <b>(SEE EXCLUSIONS)</b>	34%

**INSTRUCTIONAL SUPPLIES & EQUIPMENT (Percentage)**

**BID 7643**

**VENDORS**

**ETA hand2mind**

500 Greenview Court  
Vernon Hills, IL 60061  
Phone: 1-800-445-5985

**Vendor #64710**

**Lakeshore Learning Materials**

2695 E. Dominquez St.  
Carson, CA 90895  
Phone: 1-800-428-4414

**Vendor #57315**

**Positive Promotions**

15 Gilpin Avenue  
Hauppauge, NY 11788-8821  
Catherine Caprino  
Phone: 1-877-258-1225 EXT 4186

**Vendor #63003**

**Kaplan Early Learning Company**

1310 Lewisville-Clemmons Road  
Lewisville, NC 27023  
Phone: 1-800-334-2014

**Vendor #73560**

**NASCO Education**

901 Janesville Avenue  
Fort Atkinson, WI 53538-0901  
Phone: 1-800-558-9595

**Vendor #81050**

**Really Good Stuff**

5 Research Drive  
P. O. Box 1111  
Shelton, CT 06484  
Phone: 1-877-867-1920

**Vendor #116640**

**Kentucky Mudworks, LLC**

506 Baxter Avenue  
Louisville, KY 40204  
Phone: 502-915-7790

**Vendor #3484**

**National School Products**

1523 Old Niles Ferry Road  
Maryville, TN 37803  
Phone: 1-800-627-9393

**Vendor #84850**

**S & S Worldwide**

75 Mill Street  
Colchester, CT 06415  
Phone: 1-800-642-7354, Ext. 2707  
Sales Rep: Catherine Smelser

**Vendor #116901**

**Kentucky School Service – KSS**

P. O. Box 886  
Elizabethtown, KY 42702  
Phone: 1-800-626-4405

**Vendor #74280**

**OTC Brands (Oriental Trading)**

4206 S. 108<sup>th</sup> Street  
Omaha, NE 68137-1215  
Phone: 1-800-228-0475

**Vendor #34901**

**School Specialty, Inc.**

P. O. Box 1579  
Appleton, WI 54912-1579  
Phone: 1-888-388-3224 ,OPTION 7  
Sales Rep: Travis Waller  
Phone: 502-377-9413

**Vendor #136087**

Kurtz Brothers Inc.

**DBA John R Green**

P. O. Box 392  
Clearfield, PA 16830  
Phone: 1-859-559-5430  
Sales Rep: Justin Fryman

**Vendor #34413**

## INSTRUCTIONAL SUPPLIES & EQUIPMENT (Percentage)

**BID 7643**

**MINIMUM ORDER \$25.00**

### **EXCLUSIONS AND REFERENCE NOTES**

#### **ETA hand2mind**

**EXCLUSIONS:** Professional development, ETA hand2mind Custom and Publisher-Aligned Kits including National Geographic NGSS kits, Discovery Education STEM Camp Kits, Curriculum Associates Ready Mathematics kits, National and North Carolina 4-H Kits, and kits for use with Great Minds' Eureka Math Curriculum are excluded from catalog discount. Special promotions, sale items, quotes, brochures and bid prices (prefixed by BD) are excluded from further discounts.

#### **John R Green**

Log in for JCPS price: <https://shop.johngreenco.com> **User Name: jcps /Password: jcps**

#### **Kaplan Early Learning Company**

**EXCLUSIONS:** Sale offers, bids, quotes, coupons, additional discounts, gift certificates, outdoor playground structures, parts, surfacing's or services of playground, lofts, technology products, computers & accessories, curriculum, assessments & screening materials, "All About ECERS-R", "All About ITERS-R", professional development, **LEGO PRODUCTS**, Tot Tree (#96616), Gaggle Buggy (#26792), laminators & accessories and ABC Mouse products.


#### **Lakeshore Learning Materials**

**EXCLUSIONS:** Discount not applicable on sale items.

Log in for JCPS price: <https://myepro.lakeshorelearning.com> **User Name: jcps / Password: lakeshore**

#### **NASCO Education**

REFERENCE: QT35239 on all requisitions in General Notes in Munis (Click to print on PO)

**EXCLUSIONS:** Ready-or-Not Tot and accessories, STEM 101 Kits, NICERC Kits, Xenopus frogs, live material coupon cards, items with "NA" or "NZ" prefix. Not valid with any other coupons, offers, sale flyers, or website promotions. **Items with a truck logo  are not eligible for free freight.**

#### **OTC Brands (formerly Oriental Trading Company)**

REFERENCE: 503626 on all requisitions in General Notes in Munis (Click to print on PO)

**EXCLUSIONS:** Custom imprint (advertising specialty products) by Fun Impressions Group



**INSTRUCTIONAL SUPPLIES & EQUIPMENT (Percentage)**

**BID 7643**

**MINIMUM ORDER \$25.00**

**EXCLUSIONS AND REFERENCE NOTES (continued)**

**Positive Promotions**

**EXCLUSIONS:** Not valid with promotional or discounted pricing, sale pricing or any other special offers.

**Really Good Stuff**

REFERENCE: #0010054 on all requisitions in General Notes in Munis (Click to print on PO)

**EXCLUSIONS:** Not valid with promotional offers and/or coupons.

**S & S Worldwide**

**EXCLUSIONS:** Offer codes, sales prices, internet specials, quantity breaks, special promotions. Items labeled FOB/dropship are not eligible for free freight.

**School Specialty**

**EXCLUSIONS:** Items with “5N” or “9N” prefix, “Net Price” items, items noted “No Other Discounts Apply”, EPS, SPIRE and Triumph items are excluded.

Log in for JCPS price: [www.schoolspecialty.com](http://www.schoolspecialty.com) **User Name:** jcpsprice / **Password:** jcpsprice1

Catalogs to include School Specialty Education Essentials, School Specialty Art Education/SAX, School Specialty Special Needs Catalog/Abilitations, School Specialty Physical Education & Recreation/Sportime, School Specialty Early Childhood. **THE SCHOOL SPECIALTY OFFICE SUPPLIES AND EPS CATALOGS ARE NOT PART OF THE INSTRUCTIONAL PERCENTAGE BID.**

**REMINDER:** Please check the Instructional & Office Supplies Line Item Bid 7647 BEFORE using the Instructional Supplies & Equipment Percentage Bid 7643.

The Instructional Percentage Bid 7643 should be used for Instructional Supplies. Please use Cardinal Office for “office type” supplies that are not available on the Instructional Line Item Bid.

**INSTRUCTIONAL SUPPLIES & EQUIPMENT (Percentage)**

**BID 7643**

**VENDOR URL ADDRESS/EMAIL/LOG IN INFO**

	URL ADDRESS	EMAIL
ETA HAND2MIND	<a href="http://www.hand2mind.com">www.hand2mind.com</a>	<a href="mailto:info@hand2mind.com">info@hand2mind.com</a>
JOHN R GREEN	<a href="https://shop.johngreenco.com">https://shop.johngreenco.com</a>	<a href="mailto:jfryman@johngreenco.com">jfryman@johngreenco.com</a>
<b>JOHN R GREEN LOG IN</b>	<b>User Name: jcps</b>	<b>Password: jcps</b>
KAPLAN COMPANY	<a href="http://www.kaplanco.com">www.kaplanco.com</a>	<a href="mailto:info@kaplanco.com">info@kaplanco.com</a>
KY MUDWORKS	<a href="http://www.kymudworks.com">www.kymudworks.com</a>	<a href="mailto:orders@kymudworks.com">orders@kymudworks.com</a>
KY SCHOOL SERVICE	<a href="http://www.kentuckyschoolservice.com">www.kentuckyschoolservice.com</a>	<a href="mailto:kyschoolservice@gmail.com">kyschoolservice@gmail.com</a>
LAKESHORE	<a href="https://myepro.lakeshorelearning.com">https://myepro.lakeshorelearning.com</a>	<a href="mailto:lakeshore@lakeshorelearning.com">lakeshore@lakeshorelearning.com</a>
<b>LAKESHORE LOG IN</b>	<b>Username: jcps</b>	<b>Password: lakeshore</b>
NASCO	<a href="http://www.enasco.com">www.enasco.com</a>	<a href="mailto:info@enasco.com">info@enasco.com</a>
NAT'L SCHOOL PROD	<a href="http://www.nationalschoolproducts.com">www.nationalschoolproducts.com</a>	<a href="mailto:amye@nationalschoolproducts.com">amye@nationalschoolproducts.com</a>
OTC (ORIENTAL TRADING)	<a href="http://www.orientaltrading.com">www.orientaltrading.com</a>	<a href="mailto:orders@oriental.com">orders@oriental.com</a>
POSITIVE PROMOTIONS	<a href="http://www.positivepromotions.com">www.positivepromotions.com</a>	<a href="mailto:ccaprino@positivepromotions.com">ccaprino@positivepromotions.com</a>
REALLY GOOD STUFF	<a href="http://www.reallygoodstuff.com">www.reallygoodstuff.com</a>	<a href="mailto:writeus@reallygoodstuff.com">writeus@reallygoodstuff.com</a>
S & S WORLDWIDE	<a href="http://www.ssw.com">www.ssw.com</a>	<a href="mailto:catherine.smelser@ssww.com">catherine.smelser@ssww.com</a>
SCHOOL SPECIALTY	<a href="http://www.schoolspecialty.com">www.schoolspecialty.com</a>	
<b>SCHOOL SPECIALTY LOGIN</b>	<b>User Name: jcpsprice</b>	<b>Password: jcpsprice1</b>