

MUSIC: K-12 INSTRUMENTS, SUPPLIES ACCS. (%)

BID ID 8211

Begins: April 2, 2023
Ends: April 1, 2024

Description	Commodity Code	Vendor(s)	Discount
Item No.: 1 - All Classrooms: Supplies and Accessories Includes metronome, tuner, etc.	4600500-2014396	Old Town Violins, LLC	20.00%
		Mel Owen Music, Inc.	10.00%
		Sweetwater Sound	10.00%
		Lakeshore Learning Materials, LLC	7.00%
		Washington Music Center	5.00%
		Taylor Music, Inc.	0.00%
Item No.: 2 - All Classrooms: Equipment Includes posture chairs, music stands, racks, etc.	4600500-2015054	Old Town Violins, LLC	20.00%
		Mel Owen Music, Inc.	10.00%
		Sweetwater Sound	10.00%
		Lakeshore Learning Materials, LLC	7.00%
		Washington Music Center	5.00%
		Taylor Music, Inc.	0.00%
Item No.: 3 - Concert/Marching Band: Wind Instruments Includes clarinet, saxophone, trumpet, euphonium, etc.	4600500-2014397	Mel Owen Music, Inc.	20.00%
		Sweetwater Sound	10.00%
		Washington Music Center	5.00%
		Taylor Music, Inc.	0.00%
Item No.: 4 - Concert/Marching Band: Wind Instrument Supplies and Accessories Includes reed, ligature, mouthpiece, swab, snake, disinfectant, instrument stand, instrument case, etc.	4600500-2014398	Mel Owen Music, Inc.	10.00%
		Sweetwater Sound	10.00%
		Washington Music Center	5.00%
		Taylor Music, Inc.	0.00%
Item No.: 5 - Concert/Marching Band: Large Percussion Instruments & Drums Includes concert bass drum, marimba, chime, snare drum, etc.	4600500-2014399	Mel Owen Music, Inc.	20.00%
		Sweetwater Sound	5.00%
		Washington Music Center	5.00%
		Taylor Music, Inc.	0.00%

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Item No.: 6 - Concert/Marching Band: Small & Hand-Held Percussion Instruments Includes tambourine, guiro, ratchet, etc.	4600500-2014400	Mel Owen Music, Inc. Sweetwater Sound Washington Music Center Taylor Music, Inc.	15.00% 10.00% 5.00% 0.00%
Item No.: 7 - Concert/Marching Band: Percussion Supplies and Accessories Includes case, stick, instrument stand, etc.	4600500-2014401	Mel Owen Music, Inc. Sweetwater Sound Washington Music Center Taylor Music, Inc.	10.00% 10.00% 5.00% 0.00%
Item No.: 8 - Concert/Marching Band: Percussion Mallets Includes xylophone mallet, timpani mallet, chime mallet, etc.	4600500-2014402	Mel Owen Music, Inc. Sweetwater Sound Washington Music Center Taylor Music, Inc.	10.00% 10.00% 5.00% 0.00%
Item No.: 9 - Concert/Marching Band: Drum Heads Includes snare drum head, timpani drum head, etc.	4600500-2014403	Mel Owen Music, Inc. Sweetwater Sound Washington Music Center Taylor Music, Inc.	15.00% 10.00% 5.00% 0.00%
Item No.: 10 - General Music/Modern Band: Barred Instruments Includes soprano xylophone, bass bar, alto glockenspiel, tenor metallophone, chromatic add-on, etc.	4600500-2014404	Mel Own Music, Inc. Sweetwater Sound Lakeshore Learning Materials, LLC Washington Music Center	10.00% 10.00% 7.00% 5.00%

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<p>Item No.: 11 - General Music/Modern Band: Percussion Instruments Includes djembe, tubano, bongo, cajon, conga, maraca, rhythm stick, triangle, clave, boomwhacker, shekere, bell, tambourine, frame drum, acoustic drum set, electric drum set, etc.</p>	4600500-2014405	<p>Mel Owen Music, Inc. 15.00% Sweetwater Sound 10.00% Lakeshore Learning Materials, LLC 7.00% Washington Music Center 5.00% Taylor Music, Inc. 0.00%</p>	
<p>Item No.: 12 - General Music/Modern Band: Wind Instruments Includes recorder, dood, toot, pbuzz, pbone, accordion, wind synthesizer, etc.</p>	4600500-2014406	<p>Mel Owen Music, Inc. 15.00% Sweetwater Sound 10.00% Lakeshore Learning Materials, LLC 7.00% Washington Music Center 5.00% Taylor Music, Inc. 0.00%</p>	
<p>Item No.: 13 - General Music/Modern Band: String Instruments Includes soprano ukulele, acoustic guitar, electric guitar, bass guitar, banjo, mandolin, etc.</p>	4600500-2014407	<p>Old Town Violins, LLC 20.00% Mel Owen Music, Inc. 10.00% Sweetwater Sound 10.00% Lakeshore Learning Materials, LLC 7.00% Washington Music Center 5.00%</p>	
<p>Item No.: 14 - General Music/Modern Band: Amps and Sound Systems Includes bass amp, guitar amp, mixer, rehearsal system, monitor, mic, sound system, etc.</p>	4600500-2014408	<p>Mel Owen Music, Inc. 10.00% Sweetwater Sound 5.00% Washington Music Center 5.00%</p>	
<p>Item No.: 15 - General Music/Modern Band: Supplies and Accessories Includes yarn mallet, tubing, rubber foot, pin, instrument string, cable, pedal, pick-up, direct box, strap, pick, instrument stand, mount, rack, bag, case, etc.</p>	4600500-2014409	<p>Mel Owen Music, Inc. 10.00% Sweetwater Sound 10.00% Lakeshore Learning Materials, LLC 7.00% Washington Music Center 5.00%</p>	

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Item No.: 16 - Orchestra: String Instruments Includes violin, viola, cello, double bass, etc.	4600500-2014410	Old Town Violins, LLC Raymond Weaver Mel Owen Music, Inc. Sweetwater Sound Washington Music Center	50.00% 50.00% 15.00% 10.00% 5.00%
Item No.: 17 - Orchestra: Electric String Instruments Includes electric violin, electric viola, electric cello, electric bass, etc.	4600500-2014411	Raymond Weaver Old Town Violins, LLC Mel Owen Music, Inc. Sweetwater Sound Washington Music Center	38.00% 20.00% 15.00% 5.00% 5.00%
Item No.: 18 - Orchestra: String Instrument Bows Includes violin bow, viola bow, cello bow, bass bow, etc.	4600500-2014412	Raymond Weaver Old Town Violins, LLC Mel Owen Music, Inc. Sweetwater Sound Washington Music Center	50.00% 40.00% 15.00% 10.00% 5.00%
Item No.: 19 - Orchestra: String Instrument Supplies and Accessories Includes instrument string, rosin, shoulder rest, mute, rock stop, stool, rack, bag, case, etc.	4600500-2014413	Raymond Weaver Old Town Violins, LLC Mel Owen Music, Inc. Sweetwater Sound Taylor Music, Inc. Washington Music Center	50.00% 20.00% 15.00% 10.00% 0.00% 5.00%
Item No.: 20 - Pianos: Synthesizers Includes keyboard synthesizers, etc.	4600500-2014414	Mel Own Music, Inc. Sweetwater Sound Washington Music Center	10.00% 5.00% 5.00%
Item No.: 21 - Pianos: Digital Pianos Includes basic digital piano, intermediate digital piano, advanced digital piano, portable digital piano, etc.	4600500-2014415	Gist Piano Company, Inc. Sweetwater Sound Washington Music Center	25.00% 5.00% 5.00%

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Item No.: 22 - Pianos: Acoustic Vertical Pianos Includes spinet piano, console piano, studio piano, upright piano, etc.	4600500-2014416	Gist Piano Company, Inc.	25.00%
Item No.: 23 - Pianos: Acoustic Grand Pianos Includes baby grand piano, professional grand piano, etc.	4600500-2014417	Gist Piano Company, Inc.	25.00%
Item No.: 24 - Pianos: Digital Piano Labs Includes eight station piano lab, sixteen station piano lab, etc.	4600500-2014418	Gist Piano Company, Inc. Sweet Water Sound Washington Music Center	15.00% 5.00% 5.00%
Item No.: 25 - Pianos/Synthesizers: Supplies and Accessories Includes dolly, keyboard lock, bench, instrument stand, cover, case, etc.	4600500-2014419	Sweetwater Sound Washington Music Center	5.00% 5.00%

VENDORS

Mel Owen Music, Inc.

Vendor #83235

4210 Shelbyville Rd.

Louisville, KY 40207

Vendor Rep: Karren Kayse

Email: karren@melowenmusic.com

Phone: 502-893-6624

Gist Piano Company

Vendor #128116

1714 Lincoln Ave.

Louisville, KY 40213

Vendor Rep: Hannah Gist

Email: hgist@gistpianocenter.com

Phone: 502-451-1831

Noteworthy Sheet Music

Vendor #136164

4012 Dupont Circle

Louisville, KY 40207

Vendor Rep: Ray Weaver

Email: violiner1@hotmail.com

Phone: 502-345-5485

Old Town Violins, LLC

Vendor #40776

382 S. Broadway

Lexington, KY 40508

Vendor Rep: Joe Hislope

Email: info@oldtownviolins.com

Phone: 859-226-5015

Washington Music Center

Vendor #148997

11151 Veirs Mill Rd.

Wheaton, MD 20902

Vendor Rep:

Email: bids@chucklebins.com

Phone: 301-946-8808

Taylor Music, Inc.

Vendor #23181

513 S Main Street

Aberdeen, SD 57401

Vendor Rep: Mary McKinney

Email: mary@taylormusic.com

Phone: 800-872-2263

Lakeshore Learning Materials, LLC

Vendor #43099

2695 E. Dominguez Street

Carson, CA 90895

Vendor Rep: Alex Page

Email: apage@lakeshorelearning.com

Phone: 502-630-9472

Sweetwater Sound

Vendor # 44821

5501 US Hwy 30 W

Fort Wayne, IN 46818

Vendor Rep: Judy Drengoitz

Email: judy-drengoitz@sweetwater.com

Phone: 301-437-2210