INSTRUCTIONAL SUPPLIES AND EQUIPMENT (PERCENTAGE OF DISCOUNT BID)

BEGINS: ENDS: March 1, 2016 February 28, 2017

****\$10.00 MINIMUM ORDER APPLIES TO ALL VENDORS**** Please refer to the NOTES (page 3 & 4) before placing your order

ITEM NO. 1 - ARTS & CRAFTS (COMMODITY CODE 4600010-1722133)

Bidder	Percentage	e of Discount
School Specialty, Inc.	34%	Off catalog list price
Kurtz Bros, Inc. dba John R. Green	25%	Off catalog list price
Travis School Equipment, Inc.	22%	Off catalog list price
Blick Arts Material - Reference: "QD20JEF" on Purchase Order	20%	Off catalog list price
KSS- Kentucky School Service	20%	Off catalog list price
NASCO - Reference: "Quote#10528" on Purchase Order	20%	Off catalog list price
Kaplan Companies, Inc.	19%	Off catalog list price
S&S Worldwide - Reference: "BID#7172%" on Purchase Order	16%	Off catalog list price
Learning Resources	10%	Off catalog list price
Paper Scissors Stone	10%	Off catalog list price
Kentucky Mudworks, LLC.	7%	Off catalog list price
Lakeshore Learning Materials - Reference: "BID#7172" on Purchase Order	7%	Off catalog list price
Oriental Trading Company, Inc. Reference: #503626 on Purchase Order	5%	Off catalog list price

ITEM NO. 2 - ELECTRONIC TEACHING AIDS AND SUPPLIES (COMMODITY CODE 4600130-1726253)

<u>Bidder</u>	Percentage	e of Discount
School Specialty, Inc.	34%	Off catalog list price
Kurtz Bros, Inc. dba John R. Green	25%	Off catalog list price
Travis School Equipment, Inc.	22%	Off catalog list price
KSS- Kentucky School Service	20%	Off catalog list price
Kaplan Companies, Inc.	19%	Off catalog list price
S&S Worldwide - Reference: "BID#7172%" on Purchase Order	16%	Off catalog list price
ETA hand2mind - Reference: "JCPS #7172"	15%	Off catalog list price
NASCO - Reference: "Quote#10528" on Purchase Order	15%	Off catalog list price
eInstruction	10%	Off catalog list price
Learning Resources	10%	Off catalog list price
Paper Scissors Stone	10%	Off catalog list price
Lakeshore Learning Materials - Reference: "BID#7172" on Purchase Order	7%	Off catalog list price

INSTRUCTIONAL SUPPLIES AND EQUIPMENT ITEM NO. 3 - FURNISHINGS, (PERSSBOOAGEVORODISTCOUNT BID) (Early Childhood) & OTHER (COMMODITY CODE 4600130-1726254)

Bidder

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School Specialty, Inc.	25%	Off catalog list price
Travis School Equipment, Inc.	22%	Off catalog list price
Kaplan Companies, Inc.	19%	Off catalog list price
S&S Worldwide - Reference: "BID#7172%" on Purchase Order	16%	Off catalog list price
ETA hand2mind - Reference: "JCPS #7172"	15%	Off catalog list price
NASCO - Reference: "Quote#10528" on Purchase Order	15%	Off catalog list price
Kurtz Bros, Inc. dba John R. Green	10%	Off catalog list price
KSS- Kentucky School Service	10%	Off catalog list price
Learning Resources	10%	Off catalog list price
Paper Scissors Stone	10%	Off catalog list price
Lakeshore Learning Materials - Reference: "BID#7172" on Purchase Order	7%	Off catalog list price

Percentage of Discount

ITEM NO. 4 - RECORDS, CASSETTES & COMPACT DISCS (COMMODITY CODE 4600160-1722129)

Bidder	Percentage of Discount	
School Specialty, Inc.	34%	Off catalog list price
Kurtz Bros, Inc. dba John R. Green	25%	Off catalog list price
Travis School Equipment, Inc.	22%	Off catalog list price
KSS- Kentucky School Service	20%	Off catalog list price
Saddleback Educational Publishing, Inc.	20%	Off catalog list price
Kaplan Companies, Inc.	19%	Off catalog list price
S&S Worldwide - Reference: "BID#7172%" on Purchase Order	16%	Off catalog list price
ETA hand2mind - Reference: "JCPS #7172"	15%	Off catalog list price
NASCO - Reference: "Quote#10528" on Purchase Order	15%	Off catalog list price
Learning Resources	10%	Off catalog list price
Paper Scissors Stone	10%	Off catalog list price
Lakeshore Learning Materials - Reference: "BID#7172" on Purchase Order	7%	Off catalog list price

ITEM NO. 5 - TEACHING AIDS & SUPPLIES (COMMODITY CODE 4600130-1722134)

Bidder

<u>Bidder</u>	Percentage	e of Discount
School Specialty, Inc.	34%	Off catalog list price
Kurtz Bros, Inc. dba John R. Green	25%	Off catalog list price
Travis School Equipment, Inc.	22%	Off catalog list price
KSS- Kentucky School Service	20%	Off catalog list price
Saddleback Educational Publishing, Inc.	20%	Off catalog list price
Kaplan Companies, Inc.	19%	Off catalog list price
S&S Worldwide - Reference: "BID#7172%" on Purchase Order	16%	Off catalog list price
ETA hand2mind - Reference: ''JCPS #7172''	15%	Off catalog list price
NASCO - Reference: "Quote#10528" on Purchase Order	15%	Off catalog list price
Learning Resources	10%	Off catalog list price
Paper Scissors Stone	10%	Off catalog list price
Lakeshore Learning Materials - Reference: "BID#7172" on Purchase Order	7%	Off catalog list price
Oriental Trading Company, Inc. Reference: #503626 on Purchase Order	5%	Off catalog list price

INSTRUCTIONAL SUPPLIES AND EQUIPMENT (PERCENTAGE OF DISCOUNT BID)

Bidder

Bidder	Percentage of Discount	
School Specialty, Inc.	34%	Off catalog list price
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KSS- Kentucky School Service	20%	Off catalog list price
Kaplan Companies, Inc.	19%	Off catalog list price
S&S Worldwide - Reference: "BID#7172%" on Purchase Order	16%	Off catalog list price
ETA hand2mind - Reference: "JCPS #7172"	15%	Off catalog list price
NASCO - Reference: "Quote#10528" on Purchase Order	15%	Off catalog list price
Learning Resources	10%	Off catalog list price
Paper Scissors Stone	10%	Off catalog list price
Lakeshore Learning Materials - Reference: "BID#7172" on Purchase Order	7%	Off catalog list price
Oriental Trading Company, Inc. Reference: #503626 on Purchase Order	5%	Off catalog list price

Exclusion & Reference Notes

BLICK ART MATERIALS

Reference: "BID QD20JEF" on Purchase Orders. Discount will be applied to "Each" price listed in the 2016 and 2017 Blick Resources for Art Educators catalog ONLY. Please note: Items in the 2016 Catalog will begin with the letter "A" and in the 2017 catalog items begin with the letter "B". The 2016 catalogs will ship in December 2015 and the 2017 catalogs will ship in December 2016.

Discount exclusions: Online or sale flyers, "AF" and "BF" items.

ETA hand2mind

Reference: "JCPS #7172"

KAPLAN EARLY LEARNING COMPANY

Discount exclusions: computer and technology equipment, outdoor play equipment, tot tree, curriculum and assessment materials, sale flyer, clearance items, special promotions and gift certificates.

LAKESHORE LEARNING MATERIALS

Reference " BID # 7172"

NASCO

Reference: "Quote #10528 Discount exclusions: "Z" items in Arts & Crafts, coupons, offers, sale flyers, website promotions, Ready-or Not Tot and accessories, Xenopus frogs, live material ("LM" prefix), items with a truck logo, and items with a "NA" or "NZ" prefix.

ORIENTAL TRADING

Reference: "#503626"

INSTRUCTIONAL SUPPLIES AND EQUIPMENT

Discount exclusions: Offer codes, sales, internet (**PERSENTATION**) promotions, items labeled FOB/dropship or "not available for free freight".

SCHOOL SPECIALTY, INC.

Catalogs to included School Specialty Education Essentials, School Specialty Arts & Crafts Featuring SAX, School Specialty Early Childhood/Childcraft, School Specialty Special Education Resources, School Specialty Physical Education & Sport, and School Specialty Office Supplies.

Pricing is available online, but you MUST sign-in using the Log In Information created for JCPS only. The website is <u>www.schoolspecialty.com</u>. When logged in, it should show the current contracted discounted price or "Your Price". If "Your Price" is not already shown, then click on the underlined description. This will take you to the next screen. Click on the red button to "See Your Price" This is your contracted price after discount is already taken. No further discounts should be taken and this is the ONLY online pricing for JCPS. Do not use the site with "Web Prices".

School Specialty Login:

User Name: jcpsprice Password: jcpsprice

REMINDER: Please check the JCPS Warehouses and the Instructional & Office Supplies Line Item BID 7162 BEFORE using the Instructional Supplies & Equipment Percentage BID 7172.

VENDORS' ADDRESSES, PHONE NUMBERS & QUOTED TERMS

Blick Art Materials

Reference: "QD20JEF" on Purchase Order P.O. Box 1769 Galesburg, IL 61402-1769 PHONE: 800-828-4548 TERMS: Net 30 Vendor # 32098

eInstruction

P.O. Box 202442 Dallas, Texas 75320-2442 PHONE NO.: 800-774-0634 TERMS: Net Vendor# 438 Kurtz Bros, Inc. d.b.a. John R. Green P.O. Box 392 Clearfield, PA 16830 PHONE NO.: 888-477-5188 TERMS: Net Vendor# 34413

Kaplan Early Learning Company

P.O. Box 609 Lewisville, NC 27023 PHONE NO.: 1-800-334-2014 TERMS: Net Vendor# 73560

VENDORS' ADDRESSES, PHONE NUMBERS & QUOTED TERMS Continued

ETA hand2mind

Reference: JCPS 7172 on Purchase Order 500 Greenview Court Vernon Hills, IL 60061 PHONE NO.: 1-800-445-5985 TERMS: Net

Kentucky Mudworks, LLC

825 National Ave Lexington, KY 40502 PHONE NO.: 1-859-389-9681 TERMS: Net Vendor# 3484 Vendor# 64710

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KSS-Kentucky School Service

P.O. Box 886 Elizabethtown, KY 42702 PHONE NO.: 1-800-626-4405 TERMS: Net (10% discount if paid within 20 days of invoice date) Vendor #74280

Learning Resources

380 North Fairway Drive Vernon Hills, IL 60061 PHONE: 888-489-9388 TERMS: Net 30 Vendor # 132167

Lakeshore Learning Materials

Ref: "Bid #7172" on Purchase Order 2695 E. Dominguez St. Carson, CA 90895 PHONE NO.: 800-428-4414 TERMS: Net Vendor # 57315

Nasco

Reference: Quote 10528 901 Janesville Avenue Fort Atkinson, WI 53538-0901 PHONE NO: 800-558-9595 TERMS: Net 30 Days Vendor # 81050

Oriental Trading Company, Inc.

Reference: 503626 P.O. Box 14502 Des Moines, IA 50306 PHONE NO: 800-228-2269 TERMS: Net 30 Days Vendor # 63016

Paper Scissors Stone

P.O. Box 428 Viroqua, WI 54665 PHONE NO: 888-644-5843 Vendor # 16659

S&S Worldwide

Ref: "BID # 7172%" on Purchase Order 75 Mill Street P.O. Box 513 Colchester, CT 06415 PHONE NO.: 800-243-9232 TERMS: Net Vendor # 116901

Saddleback Educational, Inc.

3120 Pullman Street Costa Mesa, CA 92626 PHONE: 888-735-2225 TERMS: Vendor: #59983

School Specialty, Inc.

P.O. Box 1579 Appleton, WI 54912-1579 Customer Service:1-888-388-3224 Option#7 REPRESENATIVE: Jonathan Gossom TERMS: Net Vendor # 136087

Travis School Equipment

1360 5th Avenue P.O. Box 42029 Calvert City, KY 42029 PHONE NO.: 800-952-2989 TERMS: Vendor # 148995